

# O,R&L Commercial

## Healthcare Real Estate Specialists

O,R&L is the premier commercial real estate firm in Connecticut specializing in healthcare. Our commitment to the healthcare community spans over twenty-nine years and has allowed us to develop lasting relationships with Connecticut's most prestigious hospitals and healthcare providers. O,R&L brokers \$180M+ annually of commercial real estate within in the state of Connecticut, with 40% encompassing medical leasing and sales.

### **We partner with you.**

We recognize that you know your business better than anyone. That's why we take the time to listen to your needs and develop a business plan that's best suited to help you. We provide you with critical information, including:

- Market comparisons
- Comprehensive cost analysis
- Competitive proposals analysis

When it is time to negotiate a sale or lease, we are there to advise you on every aspect of the process. Our experience in providing both buyer and tenant representation helps us negotiate the best terms for our clients.

Clients rely on O,R&L to understand their needs, find a premier location, help design a state-of-the-art facility and deliver the most cost-effective economic package. We integrate every discipline essential to a successful healthcare facility by using innovative, efficient processes and assigning industry specialists to each project.

### **We can find a Commercial Property in Connecticut Right for You.**

OR&L will find a premier location whether you're searching for new medical office space or purchasing a property, we can find a commercial property in Connecticut that's right for you. Our agents stand behind a proven record of success in the Sale and Leasing of Medical, Office, Industrial and Retail properties. With local offices in the Hartford, Fairfield and New Haven counties, we are confident we can help you find a commercial property anywhere in Connecticut.

Specifically, O,R&L Commercial Real Estate provides complete commercial real estate services including Sale and Leasing of Commercial Real Estate, Tenant-Buyer Representation, Real Estate Development Services, Consulting, and Marketing Services.

Contact Kyleigh Caron | 860-761-6004 | [kcaron@orlcommercial.com](mailto:kcaron@orlcommercial.com) | <http://www.orlcommercial.com/brokerage/sone-health>

### **Commercial Brokerage Services**

#### **Tenant Representation**

Negotiate best terms tenant  
Market research  
Tour properties  
Negotiate terms  
Execute leases

#### **Buyer Representation**

Negotiate best terms for client  
Locate suitable buildings to client needs  
Assist with site and plan approvals  
Collective experience of agents

#### **Leasing Services**

Market analysis  
Work with national and local tenants  
Negotiate best possible rates

#### **Sale Services**

Owner liaison  
Project communication & procedure  
Project team coordination  
Cost control  
Value engineering and budgeting  
Schedules and milestones

***Ranked in the Top 50  
Commercial Firms in U.S.***

#### **O,R&L 2021 STATS**

**3,227,000 SF Sold or Leased**

**\$183,500,000  
in transaction value**